

PUBLISHED FROM BANGALORE

siliconindia

BUSINESS OF SERVICES

SILICONINDIA.COM

EDITOR'S CHOICE



Rajeev Kumar
Principal

RUNGTA PUBLIC
SCHOOL (RPS)



Ram N Ramamurthy
Founder & CEO
EIPP Solutions



Ravi Thakur
Co-Founder
Interiorwalaa



Ravish Tripathi
Co-Founder
Interiorwalaa



Harish Sharma
Founder
Matz Design



Deepak Chauhan
Vice President
MycLOUD Hospitality



Sushil Dwarkanath
Co-Founder
Slurp Culinary Academy

DECEMBER SPOTLIGHT 2025

₹150



EIPP SOLUTIONS:

Redefining the Future of Invoicing and Payments



Ram N Ramamurthy,
Founder & CEO

In today's fast-paced business world, the financial operations landscape is experiencing a seismic shift. The traditional methods of invoicing and payments reliant on paper, postal delays, and manual processing are no longer sustainable. Rising postal costs, slow payment cycles, and the increasing demand for real-time financial visibility have pushed organizations to seek smarter, faster solutions. At the forefront of this transformation is Electronic Invoice Presentment and Payment Solutions (EIPP Solutions[®]), a company redefining accounts payable and receivable services with technology-driven efficiency, uncompromising security, and unparalleled client trust.

EIPP Solutions' journey began long before its formal incorporation in 2011. Its founders had been operating in the United States since 2003, offering solutions that streamlined invoice delivery and payment processing for major corporations. With over two decades of expertise, EIPP Solutions has cultivated a reputation for excellence, reliability, and adaptability. Headquartered in Chennai, India, the company now employs over 130 professionals, all committed to delivering high-quality financial operations services to clients worldwide. The company's vision is straight forward yet powerful enable instant invoice delivery, accelerate payment cycles, and simplify financial operations for businesses and their customers. Its mission combines innovation with accountability delivering 99.99 percent accuracy while ensuring any discrepancies are resolved within 24 hours. This blend of technological proficiency and human responsibility has earned EIPP Solutions the trust of its global client base.

Accounts Receivable and Payable

Amid this transformation, EIPP Solutions has emerged as a trusted partner. Though formally incorporated in 2011 in India, the company's story stretches back to 2003, when its founder began helping U.S. businesses digitize their invoicing cycles. Today, from its offshore center in Chennai with over 100 dedicated professionals, EIPP serves global clients with one mission to make invoicing and payments effortless, accurate, and secure. What sets EIPP apart is not the absence of mistakes but its discipline in correction. With over 20 years of experience, the company has mastered a key differentiator response time. Any error, however rare, is resolved within 24 hours, ensuring uninterrupted business cycles for clients. Unlike many offshore vendors, EIPP brings both scale and agility, combining enterprise-grade certifications with the personal accountability of a mid-sized team.

At its core, EIPP specializes in accounts receivable and accounts payable services. For receivables, it transforms



ERP data into invoices, delivers them electronically, and facilitates online payments via ACH or credit card. It also supports clients in uploading invoices into over 80 different AP portals like SAP Ariba and Coupa, navigating each platform's unique compliance requirements. On the payables side, it manages vendor invoices, integrates them into ERP systems, and enables swift approvals.

Trust & Compliance

Trust is the cornerstone of financial services, and EIPP Solutions believes in this philosophy by utilizing a range of internationally recognized certifications like PCI DSS (Payment Card Industry Data Security Standard), SOC 2 compliance, and ISO 27001. Such certifications are typically used by big firms, but EIPP's success thereof says it all about its commitment to security and business excellence. Alongside digital controls, the company implements physical security controls in a strict manner biometric controls of access, exclusion of foreign devices, and restricted operational areas that protect the client data at all levels, building a secure environment through which sensitive financial information can be processed with confidence.

EIPP's Chennai office houses 132 professionals bound by a culture of responsibility and responsiveness. The team

works around the clock, five days a week, with a promise of support 24 hours a day, 7 days a week, 365 days a year for maintenance and emergencies. Unlike many service providers, EIPP aligns its holidays with U.S. clients, ensuring uninterrupted service during peak business days. EIPP's strength is amplified by strategic alliances. Notably, its collaboration with Quadient, where its licensed engineers assist customers with design and development, positions it as a valuable partner in the digital document ecosystem. While client confidentiality restricts disclosure, the company has a proven record with some of the world's largest industrial and retail enterprises. Its ability to manage thousands of invoices daily, reconcile payments seamlessly, and cut down billing cycles from weeks to hours has created long-standing client relationships spanning decades.



At EIPP Solutions, our mission is simple make invoicing and payments effortless, accurate, and secure because every business deserves speed, reliability, and trust in its financial operations

Future Vision

Looking ahead, EIPP is preparing for Europe's upcoming e-invoice standards, a legislative adjustment that will impact the businesses of both the private and the public sectors. By enabling the development of tools for companies to prepare for these incoming requirements, EIPP sees expanding its footprint throughout Europe and further rooting itself within North America. The direction ahead is clear as global trade continues to accelerate and businesses demand speed with security, EIPP Solutions will continue to be the silent enabler of faster payments, seamless transactions, and trust through compliance. 